

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**

**CONSOLIDATED FINANCIAL STATEMENTS  
AND SUPPLEMENTARY INFORMATION**

**YEARS ENDED DECEMBER 31, 2022 AND 2021**



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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Collington Episcopal Life Care Community, Inc.  
Mitchellville, Maryland

### **Report on the Audit of the Consolidated Financial Statements**

#### ***Opinion***

We have audited the accompanying consolidated financial statements of Collington Episcopal Life Care Community, Inc. (a Maryland corporation), which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of operations and changes in net assets (deficiency), and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Collington Episcopal Life Care Community, Inc. as of December 31, 2022 and 2021, and the results of their operations, changes in their net assets, and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### ***Basis for Opinion***

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Collington Episcopal Life Care Community, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### ***Responsibilities of Management for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Collington Episcopal Life Care Community, Inc.'s ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

***Auditors' Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

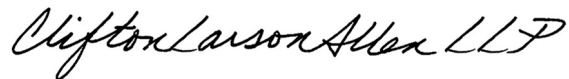
In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Collington Episcopal Life Care Community, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Collington Episcopal Life Care Community, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

**Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of financial position, operations and changes in net assets (deficiency), and cash flows is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.



**CliftonLarsonAllen LLP**

King of Prussia, Pennsylvania  
April 27, 2023

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.  
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION  
DECEMBER 31, 2022 AND 2021**

<b>ASSETS</b>	2022	2021
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 1,646,055	\$ 3,837,492
Accounts Receivable, Net	478,619	748,807
Accounts Receivable - Partial Closing	1,409,706	478,385
Prepaid Expenses and Other Assets	635,317	751,234
Assets Whose Use is Limited, Current	1,835,644	1,781,211
Total Current Assets	6,005,341	7,597,129
<b>INVESTMENTS</b>	16,235,767	20,006,004
<b>ASSETS WHOSE USE IS LIMITED</b>	4,702,537	4,688,130
<b>PROPERTY AND EQUIPMENT</b>		
Land	909,016	909,016
Land, Building, and Building Improvements	132,266,759	128,190,108
Furniture and Equipment	11,401,734	10,627,904
Construction in Progress	4,007,440	3,333,653
Total	148,584,949	143,060,681
Less: Accumulated Depreciation	(94,121,930)	(89,067,911)
Property and Equipment, Net	54,463,019	53,992,770
<b>OTHER ASSETS</b>		
Contributions Receivable from Remainder Trust	50,750	925
Total Other Assets	50,750	925
 Total Assets	 \$ 81,457,414	 \$ 86,284,958

See accompanying Notes to Consolidated Financial Statements.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (CONTINUED)**  
**DECEMBER 31, 2022 AND 2021**

<b>LIABILITIES AND NET ASSETS (DEFICIENCY)</b>	<u>2022</u>	<u>2021</u>
<b>CURRENT LIABILITIES</b>		
Current Maturities of Long-Term Debt	\$ 2,045,000	\$ 1,945,000
Accounts Payable	2,522,674	1,600,706
Accrued Salaries and Benefits	823,716	1,030,616
Accrued Interest Payable	468,351	484,542
Entrance Fee and Deposits from Prospects Payable	<u>466,292</u>	<u>1,326,244</u>
Total Current Liabilities	6,326,033	6,387,108
<b>LONG-TERM LIABILITIES</b>		
Long-Term Debt, Net of Current Maturities	54,176,352	56,264,764
<b>REFUNDABLE ENTRANCE FEE LIABILITY</b>		
	16,229,519	15,381,259
<b>DEFERRED REVENUE FROM RESIDENT ENTRANCE FEES</b>		
	<u>36,753,602</u>	<u>36,254,861</u>
Total Liabilities	113,485,506	114,287,992
<b>NET ASSETS (DEFICIENCY)</b>		
Net Assets Without Donor Restrictions	(36,178,007)	(33,068,991)
Net Assets With Donor Restrictions	<u>4,149,915</u>	<u>5,065,957</u>
Total Net Asset Deficiency	<u>(32,028,092)</u>	<u>(28,003,034)</u>
Total Liabilities and Net Deficiency	<u>\$ 81,457,414</u>	<u>\$ 86,284,958</u>

See accompanying Notes to Consolidated Financial Statements.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS AND CHANGES**  
**IN NET ASSETS (DEFICIENCY)**  
**YEARS ENDED DECEMBER 31, 2022 AND 2021**

	<u>2022</u>	<u>2021</u>
<b>REVENUE</b>		
Net Residential Services Revenue	\$ 18,481,568	\$ 17,007,951
Health Care Revenue	5,035,240	5,700,045
Amortization of Deferred Entrance Fees	6,394,526	5,250,000
Ancillary Income	461,211	266,161
Investment Income and Realized Gains	586,974	769,543
Contributions	160,476	239,757
Net Assets Released from Donor Restrictions	251,125	173,789
Other Income	554,833	513,037
Total Revenue	<u>31,925,953</u>	<u>29,920,283</u>
<b>EXPENSES</b>		
General and Administrative	9,573,344	8,371,627
Pandemic Expenses	180,035	262,023
Plant and Environmental Services	4,534,264	3,595,166
Health Care	2,504,713	2,494,534
Dining Services	4,338,203	3,779,701
Utilities	1,554,089	1,531,696
Real Estate Taxes	556,413	553,911
Affiliation and System Fee	1,031,586	986,304
Depreciation	5,054,019	4,832,094
Interest	2,798,684	2,894,682
Provision for Bad Debt	(104,545)	281,802
Total Expenses	<u>32,020,805</u>	<u>29,583,540</u>
<b>INCOME (LOSS) FROM OPERATIONS BEFORE OTHER GAINS</b>	(94,852)	336,743
<b>NET UNREALIZED GAIN (LOSS) ON INVESTMENTS WITHOUT DONOR RESTRICTIONS</b>	<u>(3,014,164)</u>	<u>696,352</u>
<b>INCOME (LOSS) FROM OPERATIONS</b>	(3,109,016)	1,033,095
<b>NET ASSETS WITH DONOR RESTRICTIONS</b>		
Investment Income and Realized Gains	72,649	542,523
Unrealized Gains (Losses) on Investments	(940,066)	199,849
Contributions	202,500	90,568
Net Assets Released from Donor Restriction and Used in Operations	(251,125)	(173,789)
Increase (Decrease) in Net Assets With Donor Restrictions	<u>(916,042)</u>	<u>659,151</u>
<b>CHANGE IN NET DEFICIENCY</b>	(4,025,058)	1,692,246
Net Deficiency - Beginning of Year	<u>(28,003,034)</u>	<u>(29,695,280)</u>
<b>NET DEFICIENCY - END OF YEAR</b>	<u>\$ (32,028,092)</u>	<u>\$ (28,003,034)</u>

See accompanying Notes to Consolidated Financial Statements.



**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2022 AND 2021**

	2022	2021
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in Net Deficiency	\$ (4,025,058)	\$ 1,692,246
Adjustments to Reconcile Change in Net Deficiency to Net Cash Provided by Operating Activities:		
Depreciation	5,054,019	4,832,094
Provision for (Recovery of) Bad Debts	(104,545)	281,802
Amortization of Resident Entrance Fees	(6,394,526)	(5,250,000)
Amortization of Deferred Financing Costs	49,097	49,097
Amortization of Bond Premium	(92,509)	(92,509)
Proceeds from Nonrefundable Entrance Fees	6,288,671	5,809,893
Net Unrealized and Realized (Gains) Losses on Investments and Assets Limited as to Use	3,806,412	(1,412,719)
(Increase) Decrease in Assets:		
Accounts Receivable	374,733	(132,643)
Prepaid Expenses and Other Assets	66,092	219,510
Increase (Decrease) in Liabilities:		
Accounts Payable and Accrued Expenses	715,068	449,707
Accrued Interest Payable	(16,191)	(15,417)
Net Cash Provided by Operating Activities	5,721,263	6,431,061
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchases of Property and Equipment	(5,524,268)	(3,633,334)
Net Change in Investments	(36,175)	(865,520)
Net Change in Assets Limited as to Use	(68,840)	(664,582)
Net Cash Used by Investing Activities	(5,629,283)	(5,163,436)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from Refundable Entrance Fees	2,619,591	2,747,714
Refunds for Entrance Fees	(2,958,008)	(1,958,703)
Payments on Capital Lease Obligations	-	(3,243)
Principal Payments of Long-Term Debt	(1,945,000)	(1,850,000)
Net Cash Used by Financing Activities	(2,283,417)	(1,064,232)
<b>NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH</b>	(2,191,437)	203,393
Cash, Cash Equivalents, and Restricted Cash - Beginning of Year	3,837,492	3,634,099
<b>CASH, CASH EQUIVALENTS, AND RESTRICTED CASH - END OF YEAR</b>	\$ 1,646,055	\$ 3,837,492
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>		
Cash Paid for Interest	\$ 2,858,287	\$ 2,953,511
<b>RECONCILIATION OF CASH, CASH EQUIVALENTS, AND RESTRICTED CASH</b>		
Cash and Cash Equivalents	\$ 1,646,055	\$ 3,837,492
Restricted Cash	-	-
Total Cash and Restricted Cash	\$ 1,646,055	\$ 3,837,492

See accompanying Notes to Consolidated Financial Statements.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2022 AND 2021**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Organization**

Collington Episcopal Life Care Community, Inc. (CELCC) was incorporated as a nonprofit corporation on March 30, 1982, under the laws of the state of Maryland to develop, construct, and operate a continuing care retirement community in Prince George's County, Maryland. CELCC received its certification from the Maryland Department of Aging to provide services according to the provisions of its Residence and Care Agreement on November 14, 1988 and renews this certificate annually.

Collington Foundation, Inc. (CF) was incorporated as a nonprofit corporation on July 31, 1996, under the laws of the state of Maryland to provide and inspire philanthropic support for CELCC. In addition, the vision is to harness our generosity of spirit to nurture the goals and aspirations of all who live, work and serve in the community. CELCC is the sole member of CF.

**Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of CELCC and CF (collectively, the Organization). All significant intercompany transactions have been eliminated in consolidation.

**Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and Cash Equivalents**

The Organization considers all liquid investments with original maturities when purchased of six months or less to be cash equivalents. As of December 31, 2022 and 2021, cash equivalents consisted primarily of checking and savings accounts.

**Accounts Receivable**

The Organization provides an allowance for doubtful accounts based on the allowance method using management's judgment considering historical information. Residents are not required to provide collateral for services rendered. Payment for services is expected within 30 days of receipt of invoice or claim submitted. Accounts past due more than 90 days are individually analyzed for collectability and the collection process is initiated. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At December 31, 2022 and 2021, the allowance for doubtful accounts was \$108,702 and \$350,001, respectively.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2022 AND 2021**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Accounts Receivable — Partial Closing**

Accounts Receivable — Partial Closing represents a portion of the entrance fees that are deferred for up to one year, in 30-day increments, after a resident signs the promissory note for the partial closing. The receivables are expected to be collected during the immediate subsequent fiscal year and are included in current assets as of December 31, 2022 and 2021. Management determined that no allowance is necessary on the Accounts Receivable — Partial Closing as of December 31, 2022 and 2021.

**Investments**

Investments are comprised primarily of mutual funds, equity securities, and debt securities and are measured at fair value in the statements of financial position. Fair values are based on quoted market prices, if available, or estimated using quoted market prices for similar securities. Investment income, including interest and dividends, declines in market value deemed to be other than temporary and earnings on investments, are reported as investment income and realized gains and included in the income from operations. The cost of substantially all securities sold is based on the specific identification method. The unrealized gains and losses are included in the performance indicator.

Investments are exposed to various risks, such as interest rate, market, and credit risks. Due to the risk associated with certain investments, it is reasonably possible that changes in the value of the investments will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

**Concentration of Credit Risk**

The Organization maintains its cash accounts at commercial banks. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to certain limits. At times, cash in the bank may exceed FDIC insurance limits. The funds on deposit with brokerage accounts are insured by the SIPC up to \$500,000.

**Property and Equipment**

Property and equipment are stated at cost at the date of purchase or at fair value at the date of donation. It is the policy of the Organization to capitalize long-lived assets with a cost basis of \$2,000 individually or in the aggregate. Depreciation is provided on assets using the straight-line method over the estimated useful lives of the assets. Estimated lives are determined using American Hospital Association guidelines. Useful lives range from 5 to 40 years. Repairs and maintenance are expensed as incurred. Depreciation expense for the years ended December 31, 2022 and 2021 was \$5,054,019 and \$4,832,094, respectively.

The Organization records impairment losses on property and equipment when events and circumstances indicate that it is probable that the assets are impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amount of those assets. Based on management's estimation process, no impairment losses have been recorded as of December 31, 2022 and 2021.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2022 AND 2021**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Deposits from Prospective Residents**

Deposits from prospective residents consist of entrance fee deposits. Entrance fee deposits are received from prospective residents who intend to move into the Organization. Entrance fee deposits generally represent 10% of the total entrance fee for the unit selected. The deposit funds are applied against the total entrance fee upon occupancy or are refunded to the prospective residents if they decide not to move into the Organization.

**Deferred Revenue**

Nonrefundable entrance fees paid by residents pursuant to a continuing care contract are recorded as deferred revenue and amortized into operating revenue over the actuarially determined life expectancy of each resident or couple, adjusted annually. Upon death of a sole surviving resident, any remaining unamortized portion of the nonrefundable entrance fee is recognized as operating revenue.

Nonrefundable entrance fees are considered to contain a material right associated with access to future services, which is the related performance obligation.

**Obligation to Provide Future Services**

The Organization periodically calculates the present value of the net cost of future services and the use of facilities to be provided to current residents and compares that amount with the balance of deferred entry fee revenue. If the present value of the net cost of future services and the use of facilities exceeds the deferred revenue from entrance fees, a liability is recorded (obligation to provide future services and use of facilities) with the corresponding charge to income. The obligation is discounted at 5.0% based, in part, on the expected annual increases in monthly fees. This calculation did not result in a liability as of December 31, 2022 and 2021.

**Deferred Financing Costs**

Deferred financing costs represent expenses (e.g., underwriting, legal, consulting, and other costs) incurred in connection with issuance of debt and are deferred and amortized over the life of the related indebtedness on a straight-line basis, which approximates the effective interest method. The amortization expense on deferred financing costs is included in interest expense and totaled \$49,097 for each of the years ended December 31, 2022 and 2021.

**Bond Premium**

Bond premium is comprised of the difference between the price at which a bond was sold and its fair value. Bond premium is amortized on a straight-line basis into interest expense over the life of the bonds. The amortization on the bond premium included in interest expense was \$92,509 for each of the years ended December 31, 2022 and 2021, respectively.

**Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2022 AND 2021**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Net Assets (Continued)**

*Net Assets Without Donor Restrictions* – Include net assets available for use in general operations and not subject to donor restrictions. At times, the governing board can designate, from net assets without donor restrictions, net assets for a board-designated endowment or other purposes. At December 31, 2022 and 2021, the governing board has not made this designation.

*Net Assets With Donor Restrictions* – Include net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met with the passage of time or other events specified by the donor. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource has been fulfilled, or both. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

**Insurance**

The Organization maintains professional liability insurance on a claim's made basis with no deductible and has coverage in excess of the \$100,000 required under state statute. No claims have been asserted against the Organization. If claims should be asserted arising from past services rendered, management believes that those claims would be settled within the limits of insurance coverage.

**Income Taxes**

CELCC and CF are exempt from federal and Maryland state income taxes under Section 501(c)(3) of the Internal Revenue Code; accordingly, no provision for income taxes is required. The Organization follows the provisions of the income tax standard regarding the recognition and measurement of uncertain tax positions. The application of these provisions has no impact on the Organization's consolidated financial statements.

The Organization's tax returns are subject to review and examination by federal and state authorities.

**Performance Indicator**

The statement of activities and changes in net assets (deficiency) includes the determination of income or loss from operations which includes the unrealized gains and losses on investments without donor restrictions.

**Resident Services Revenue**

Resident services revenue is reported at the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing resident services and care. These amounts are due from residents, third-party payors (including health insurers and government programs), and others and includes variable consideration for retroactive revenue adjustments due to settlement of audits, reviews, and investigations. Generally, the Organization bills the residents monthly for services and third-party payors several days after the services are performed. Revenue is recognized as performance obligations are satisfied.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2022 AND 2021**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Resident Services Revenue (Continued)**

Performance obligations are determined based on the nature of the services provided by the Organization. Revenue for performance obligations satisfied over time is recognized based on actual charges incurred. The Organization believes that this method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation. Generally, performance obligations satisfied over time relate to residents in the facility receiving skilled nursing services or residents receiving other services in the facility. The Organization measures the performance obligation from admission into the facility to the point when it is no longer required to provide services to that resident, which is generally at the time of the termination of the resident contract.

The Organization determines the transaction price based on standard charges for goods and services provided, reduced by contractual adjustments provided to third-party payors. The Organization determines its estimates of contractual adjustments based on contractual agreements, its policies, and historical experience. The Organization determines its estimate of implicit price concessions based on its historical collection experience.

Agreements with third-party payors typically provide for payments at amounts less than established charges. A summary of the payment arrangements with major third-party payors follows:

**Medicare**

The licensed nursing facility participates in the Medicare program. This federal program is administered by the Centers for Medicare and Medicaid Services (CMS). Effective October 1, 2019, the nursing facility is paid under the Medicare Patient Driven Payment Model (PDPM) for residents who are Medicare Part A eligible and meet the coverage guidelines for skilled nursing facility services. The PDPM is a per diem price-based system. Annual cost reports are required to be submitted to the designated Medicare Administrative Contractor; however, they do not contain a cost settlement.

Nursing facilities licensed for participation in the Medicare program are subject to annual licensure renewal. If it is determined that a nursing facility is not in substantial compliance with the requirements of participation, CMS may impose sanctions and penalties during the period of noncompliance. Such a payment ban would have a negative impact on the revenues of the licensed nursing facility.

Health care services rendered to Medicare program beneficiaries are reimbursed at prospectively determined rates. The Organization is reimbursed at a tentative rate with final settlement determined after submission of annual cost reports and audits thereof by Medicare. All services are considered to be fee for service and transferred over time.

**Other**

Payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations provide for payment using prospectively determined daily rates.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2022 AND 2021**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Resident Services Revenue (Continued)**

Settlements with third-party payors for retroactive adjustments due to audits, reviews, or investigations are considered variable consideration and are included in the determination of the estimated transaction price for providing patient care. These settlements are estimated based on the terms of the payment agreement with the payor, correspondence from the payor, and the Organization's historical settlement activity, including an assessment to ensure that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the retroactive adjustment is subsequently resolved. Estimated settlement are adjusted in future periods as adjustments become known (that is, new information becomes available), or as years are settled or are no longer subject to such audits, reviews, and investigations. Adjustments arising from a change in an implicit price concession impacting transaction price, were not significant in 2022 or 2021.

Generally residents who are covered by third-party payors are responsible for related deductibles and coinsurance, which vary in amount. The Organization estimates the transaction price for residents with deductibles and coinsurance based on historical experience and current market conditions. The initial estimate of the transaction price is determined by reducing the standard charge by any contractual adjustments, discounts, and implicit price concessions. Subsequent charges to the estimate of the transaction price are generally recorded as adjustments to resident services revenue in the period of the change.

All resident services revenue for the Organization is provided at the single campus located in Mitchellville, Maryland. The composition of resident services revenue and amortization of deferred entrance fees by primary payor for the years ended December 31, 2022 and 2021 is as follows:

	<u>2022</u>	<u>2021</u>
Medicare	\$ 1,013,077	\$ 1,702,836
Private Pay and Other	29,914,301	27,034,358
Total Resident Services Revenue	<u>\$ 30,927,378</u>	<u>\$ 28,737,194</u>

The composition of resident care service revenue and amortization of deferred entrance fees based on its lines of business, method of reimbursement, and timing of revenue recognition for the years ended December 31, 2022 and 2021 are as follows:

	<u>2022</u>	<u>2021</u>
Service Lines:		
Independent Living	\$ 25,643,744	\$ 22,876,923
Assisted Living	3,570,024	3,490,207
Skilled Care	1,713,610	2,370,064
Total	<u>\$ 30,927,378</u>	<u>\$ 28,737,194</u>
Method of Reimbursement:		
Fee for Service	\$ 29,911,334	\$ 27,957,996
Other	1,016,044	779,198
Total	<u>\$ 30,927,378</u>	<u>\$ 28,737,194</u>
Timing of Revenue and Recognition:		
Services Transferred Over Time	\$ 29,911,334	\$ 27,957,996
Services Transferred At Point of Sale	1,016,044	779,198
Total	<u>\$ 30,927,378</u>	<u>\$ 28,737,194</u>

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
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**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Resident Services Revenue (Continued)**

The opening and closing balances in Deferred Revenue and Accounts Receivable were as follows:

	<u>Deferred Revenue</u>	<u>Accounts Receivable</u>
Balance as of January 1, 2021	\$ 35,846,929	\$ 1,376,351
Balance as of December 31, 2021	36,254,861	1,227,192
Balance as of December 31, 2022	36,753,602	1,888,325

**Health Care Services Revenue**

Health care services revenue is reported as net realizable amounts from residents, third-party payors, and others for services rendered and include estimated retroactive revenue adjustments due to future audits, reviews, and investigations. Retroactive adjustments are considered in the recognition of revenue on an estimated basis in the period the related services are rendered, and such amounts are adjusted in future periods as adjustments become known or as years are no longer subject to such audits, reviews, and investigations.

Revenues from the Medicare program accounted for approximately 20% and 30% of the Organization's health service revenues for the year ended December 31, 2022 and 2021, respectively. Laws and regulations governing the Medicare programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

**Subsequent Events**

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through April 27, 2023, the date the consolidated financial statements were issued. See Note 15 for a subsequent event.



**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 2 LIQUIDITY**

Financial assets available for general expenditure within one year of the statement of financial position dates consisted of the following:

	<u>2022</u>	<u>2021</u>
Cash and Cash Equivalents	\$ 1,646,055	\$ 3,837,492
Accounts Receivable, Net and Entrance Fees Receivable	1,888,325	1,227,192
Investments Available for Use	12,085,852	14,940,047
Assets Limited to Use	<u>1,835,644</u>	<u>1,781,211</u>
Total Financial Assets	<u>\$ 17,455,876</u>	<u>\$ 21,785,942</u>

**NOTE 3 DEFERRED REVENUE, REFUNDABLE ENTRANCE FEES, AND DEPOSITS**

Resident entrance fees, which consist of a refundable and a nonrefundable portion, are paid in full, or through a promissory note from a partial closing, upon occupancy and represent the Organization's obligation to provide continuing care to the residents. Nonrefundable entrance fees are recognized as deferred revenue upon receipt. Refundable entrance fees are recorded as refundable entrance fee liabilities. Refunds of entrance fees for termination prior to occupancy are made within 30 days. For termination after occupancy, including death, any refund is deferred until (i) the unit has been vacated and (ii) the Organization has entered into a Residency Agreement for the same unit with a new resident who has accepted.

The Residency Agreement currently provides three refund options to residents:

- 90% Refundable entrance fee - 90% is fully refundable upon termination and the nonrefundable portion (remaining 10%) becomes nonrefundable at two percent per month over a period of five-months.
- 50% Refundable entrance fee - 50% is fully refundable upon termination and the nonrefundable portion (remaining 50%) becomes nonrefundable at two percent per month over a period of 25-months.
- Nonrefundable entrance fee - Becomes nonrefundable at two percent per month over a period of 50-months.

The total contractual refundable amount of the Residency Agreements, which is different than the accounting principles generally accepted in the United States of America (U.S. GAAP) refundable entrance fee liability and deferred revenue from resident entrance fees on the consolidated statements of financial position, is \$27,881,165 and \$27,248,707 as of December 31, 2022 and 2021, respectively.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
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**NOTE 3 DEFERRED REVENUE, REFUNDABLE ENTRANCE FEES, AND DEPOSITS  
(CONTINUED)**

The nonrefundable portion of these fees is deferred upon occupancy and recognized as income on a straight-line basis over each individual resident's or joint residents' expected remaining lives. Remaining life expectancies are adjusted annually using actuarial decrements based on industry and Collington-specific information. In addition, entrance fees are earned on a joint and last survivor basis for persons occupying the same unit.

Upon termination of a contract through death or withdrawal from the Organization after occupancy, any unamortized nonrefundable deferred entrance fee is recorded as termination income, which is included in amortization of deferred entrance fees on the consolidated statements of operations and changes in net assets (deficiency). Termination income was \$1,751,032 and \$1,164,876 for the years ended December 31, 2022 and 2021, respectively.

**NOTE 4 INVESTMENTS AND ASSETS WHOSE USE IS LIMITED**

The Organization reports investments and assets whose use is limited at fair value. The estimated fair value of investments and assets whose use is limited as of December 31 is as follows:

	2022		2021	
	Fair Value	Cost	Fair Value	Cost
Cash and Cash Equivalents	\$ 7,374,481	\$ 7,399,701	\$ 7,475,828	\$ 7,477,561
Marketable Equity Securities	14,139,823	13,574,943	17,673,793	13,286,939
U.S. Government and Municipals	541,416	597,809	685,340	695,314
Fixed Income Investments	310,124	360,612	298,035	297,062
Other	408,104	408,104	342,349	342,349
Total Investments and Assets Whose Use is Limited	<u>\$ 22,773,948</u>	<u>\$ 22,341,169</u>	<u>\$ 26,475,345</u>	<u>\$ 22,099,225</u>

Assets whose use is limited, which is reported at fair value and consists of cash and cash equivalents, is comprised as follows:

	2022	2021
Debt Service Fund	\$ 1,835,644	\$ 1,781,211
Debt Service Reserve Fund	4,702,537	4,688,130
Total	6,538,181	6,469,341
Less: Current Portion	(1,835,644)	(1,781,211)
Assets Whose Use is Limited, Net of Current Portion	<u>\$ 4,702,537</u>	<u>\$ 4,688,130</u>

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
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**NOTE 4 INVESTMENTS AND ASSETS WHOSE USE IS LIMITED (CONTINUED)**

Investment income from investments and assets whose use is limited is as follows:

	<u>2022</u>	<u>2021</u>
Without Donor Restrictions:		
Interest and Dividend Income, Net of Fees	\$ 304,754	\$ 232,181
Net Realized Gains on Investments	75,503	537,362
Net Unrealized Gain (Loss) on Investments	<u>(3,014,164)</u>	<u>696,352</u>
Total Investment Income (Loss) Without Donor Restrictions	(2,633,907)	1,465,895
With Donor Restrictions:		
Interest and Dividend Income, Net of Fees	334	394,640
Net Realized Gains on Investments	72,315	147,883
Net Unrealized Gain (Loss) on Investments	<u>(940,066)</u>	<u>199,849</u>
Total Investment Income (Loss) With Donor Restrictions	<u>(867,417)</u>	<u>742,372</u>
Total Investment Income (Loss)	<u><u>\$ (3,501,324)</u></u>	<u><u>\$ 2,208,267</u></u>

The Organization performs due diligence on the valuation of their investments. The Organization reviews its portfolio and evaluates whether declines in the fair value of securities should be considered other-than-temporary. Management considers in this evaluation factors such as general market conditions, the issuer's financial condition and near-term prospects, conditions in the issuer's industry, the recommendation of its investment advisors, and the length of time and extent to which the market value has been less than cost, and the ability and intent of the Organization to hold investments in the long-term.

For the years ended December 31, 2022 and 2021, management does not believe that the declines in the market value of investments are considered other-than-temporary.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 5 LONG-TERM DEBT**

On May 1, 2017, the Organization entered into a loan agreement with Prince George's County, Maryland (the County) pursuant to which the County issued \$63,995,000 of Revenue Bonds, Collington Episcopal Life Care Community, Inc., Series 2017 (Series 2017 Bonds). The Series 2017 Bonds mature at varying annual amounts on April 1 between 2018 and 2047. Interest payments are due semiannually on April 1 and October 1, with rates ranging between 3% and 5.25%. The Series 2017 Bonds are secured by a first lien security interest in all present and future receipts, real estate, and personal property of the Organization.

The proceeds of the Series 2017 Bonds were used to refund existing balances from the County, Revenue Bonds, Collington Episcopal Life Care Community, Inc., Series 2006 (Series 2006 Bonds), repay an existing construction loan, finance the costs of certain capital improvements, fund a deposit to the Debt Service Reserve Fund, and pay the costs of issuance.

Long-term debt as of December 31, 2022 and 2021 is as follows:

	<u>2022</u>	<u>2021</u>
Series 2017 Bonds	\$ 55,165,000	\$ 57,110,000
Add: Bond Premium	2,682,755	2,775,264
Less: Unamortized Debt Issuance Costs and Bond Premium	(1,626,403)	(1,675,500)
Less: Current Maturities of Long-Term Debt	<u>(2,045,000)</u>	<u>(1,945,000)</u>
Long-Term Debt, Net of Current Maturities	<u>\$ 54,176,352</u>	<u>\$ 56,264,764</u>

Principal maturities over the next five years and thereafter are as follows:

<u>Year Ending December 31,</u>	<u>Amount</u>
2023	\$ 2,045,000
2024	2,150,000
2025	2,260,000
2026	2,370,000
2027	2,485,000
Thereafter	<u>43,855,000</u>
Total	<u>\$ 55,165,000</u>

Among other things, the Organization is required to meet certain financial covenants under the security agreements related to the Series 2017 Bonds. As of December 31, 2022, management is not aware of any instances of noncompliance with the required covenants.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
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**NOTE 6 MARYLAND DEPARTMENT OF AGING RESERVE REQUIREMENTS**

The Maryland Department of Aging requires providers of continuing care to maintain certain operating reserves that equal 15% of the facilities' net operating expenses, as defined by the state, relating to continuing care contracts. The reserves must be kept in reasonably liquid form in the judgment of the provider.

The Organization's required reserves for the years ended December 31, 2022 and 2021 (based on the 12 months ended December 2021 and 2020, respectively) are as follows:

	<u>2022</u>	<u>2021</u>
Maryland Department of Aging Reserves:		
Operating Expenses	\$ 29,583,540	\$ 29,892,271
Less: Depreciation Expense	(4,832,094)	(4,919,510)
Interest Expense	(2,894,682)	(2,989,724)
Net Operating Expenses	<u>\$ 21,856,764</u>	<u>\$ 21,983,037</u>
Total Operating Reserve (15% of Net Operating Expenses)	<u>\$ 3,278,515</u>	<u>\$ 3,297,456</u>
Required Reserves for the Period Ended December 31 (100% of Total Operating Reserve)	<u>\$ 3,278,515</u>	<u>\$ 3,297,456</u>
Unrestricted Cash and Investments Available for Operating Reserve	<u>12,315,164</u>	<u>17,257,127</u>

Beginning January 1, 2023, the reserve requirement increased to 25% of net operating expenses (as defined) for the most recent fiscal year. The Organization has met this requirement as of January 1, 2023.

**NOTE 7 NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions were available for the following purposes at December 31, 2022 and 2021:

	<u>2022</u>	<u>2021</u>
Fellowship Fund	\$ 3,383,955	\$ 4,205,416
Scholarship Fund	517,871	628,893
Annual Fund	-	53,240
Arts and Culture Fund	35,418	35,418
Capital Campaign Fund	212,671	142,990
Total	<u>\$ 4,149,915</u>	<u>\$ 5,065,957</u>

**NOTE 8 RETIREMENT PLANS**

**403(b) Plan**

The Organization participates in the Kendal Corporation defined contribution plan (the Plan). The Plan contains an employer discretionary grant and/or match component for eligible employees. Eligible employees must have attained age 21, must complete one eligibility year of service and 1,000 hours of service, and work at least 1,000 hours each year to qualify for a match and/or grant. Pursuant to the terms of the Plan, employees are required to make contributions in order to benefit from the Plan only if the Organization makes a matching contribution.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
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**NOTE 8 RETIREMENT PLANS (CONTINUED)**

**403(b) Plan (Continued)**

The Organization's grant or matching contribution is discretionary and eligible employees must have completed 1,000 hours of service during the plan year. Employees are 50% vested in the employer contribution after one (1) year of service; 100% vested after two (2) years of service. All employees are eligible to make contributions to the Plan. The Organization calculated grant and matching contributions to the defined contribution plan of \$-0- and \$176,455 for the years ended December 31, 2022 and 2021, respectively. These amounts have been accrued as of December 31, 2022 and 2021.

**NOTE 9 RELATED PARTY TRANSACTIONS**

The Organization entered into an affiliation agreement with The Kendal Corporation in June 2011, by the execution of an *Agreement Between The Kendal Corporation and its Affiliates: Mutual Expectations, System Services, and Financial Understandings*. The agreement calls for the Organization to pay The Kendal Corporation a "System Fee," and provides for certain performance requirements and values-based management and governance standards.

The Organization is affiliated with The Kendal Corporation through bylaw requirements. The Kendal Corporation must approve the election of board members of the Organization and amendments to the articles of incorporation and specific sections of the bylaws of the Organization as well as the incurrence of debt of specified value, changes in corporate purpose; use of the name "Kendal," the substance of resident contracts; and the purchase, sale, lease, or other disposition of any real estate or improvements thereon of a specific value; and dissolution, merger with another entity, division, or acquiring control of another entity.

The System Fee incurred by the Organization for the years ended December 31, 2022 and 2021 was \$1,026,360 and \$986,304, respectively, under the terms of this agreement. The Organization has accounts payable to The Kendal Corporation of \$102,937 and \$114,515 as of December 31, 2022 and 2021, respectively.

The Organization bylaws also specify that the Organization and The Kendal Corporation shall have certain board members in common, and that the president of The Kendal Corporation, or his/her designee, shall be invited to attend the Organization's board meetings *ex officio*.

As of December 31, 2022 and 2021, CELCC has a note payable to CF (the CF Loan) in the amount of \$972,571 and \$993,122, respectively. Interest expense for the years ended December 31, 2022 and 2021 was \$31,648 and \$29,587, respectively. Accrued interest as of December 31, 2022 and 2021 was \$25,991 and \$34,144, respectively. The note payable of \$972,571 is due on December 31, 2027. The principal and interest amounts related to the CF Loan are eliminated for the purposes of consolidation

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 10 FUNCTIONAL EXPENSES**

The Organization provides residential living and general healthcare services to its residents. The Organization has nominal fundraising expenses. The functional expenses as of the year ended December 31, 2022, related to providing these services are as follows:

	Care and Service to Residents Program	Management General and Administrative	Fundraising	Total
Salaries and Wages	\$ 8,870,386	\$ 898,499	\$ 87,099	\$ 9,855,984
Payroll Taxes and Fringe Benefits	1,943,594	215,955	-	2,159,549
Other Staff Expenses	141,410	15,712	-	157,122
Medical Supplies	469,474	-	-	469,474
General Supplies	2,031,459	225,718	-	2,257,177
Professional Fees	24,992	2,777	-	27,769
Purchased Services	4,133,965	451,968	7,361	4,593,294
Purchased Therapy Services	207,754	-	-	207,754
Administrative Expenses	-	796,291	8,284	804,575
Utilities	1,251,177	139,020	-	1,390,197
Repairs and Maintenance	1,133,789	125,977	-	1,259,766
Insurance	-	533,403	-	533,403
Real Estate Taxes	500,771	55,642	-	556,413
Miscellaneous Plant Costs	153	17	-	170
Bad Debt Expense	-	(104,545)	-	(104,545)
Depreciation	4,548,617	505,402	-	5,054,019
Interest Expense	-	2,798,684	-	2,798,684
	<u>\$ 25,257,541</u>	<u>\$ 6,660,520</u>	<u>\$ 102,744</u>	<u>\$ 32,020,805</u>
Totals				

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
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**NOTE 10 FUNCTIONAL EXPENSES (CONTINUED)**

The functional expenses as of the year ended December 31, 2021, related to providing these services are as follows:

	Care and Service to Residents Program	Management General and Administrative	Fundraising	Total
Salaries and Wages	\$ 8,389,442	\$ 904,480	\$ 27,680	\$ 9,321,602
Payroll Taxes and Fringe Benefits	1,786,598	198,511	-	1,985,109
Other Staff Expenses	94,188	10,465	-	104,653
Medical Supplies	679,253	-	-	679,253
General Supplies	1,741,774	193,530	-	1,935,304
Professional Fees	25,422	2,825	-	28,247
Purchased Services	3,444,405	382,712	-	3,827,117
Purchased Therapy Services	269,156	-	-	269,156
Administrative Expenses	-	320,865	369	321,234
Utilities	1,236,633	137,404	-	1,374,037
Repairs and Maintenance	654,584	72,732	-	727,316
Insurance	-	447,179	-	447,179
Real Estate Taxes	498,520	55,391	-	553,911
Miscellaneous Plant Costs	760	84	-	844
Bad Debt Expense	-	281,802	-	281,802
Depreciation	4,348,885	483,209	-	4,832,094
Interest Expense	-	2,894,682	-	2,894,682
Totals	<u>\$ 23,169,620</u>	<u>\$ 6,385,871</u>	<u>\$ 28,049</u>	<u>\$ 29,583,540</u>

The Organization allocates functional expenses based on the ratio of square footage under roof between Program and Management. Program and Management areas of the Organization's campus are identified and the square footage is determined for each of these identified areas. The ratio between Program and Management is determined by comparing the specified square footage to the total under roof square footage. A percentage is allocated to the Program and Management functional areas and the expense line items are allocated based on this percentage. After the expenses are allocated, Collington reviews the Program and Management functional expenses and makes adjustments. 100% of Medical Supplies and Purchased Therapy Services are Program expenses. 100% of Administrative Expenses, Insurance, Bad Debt Expense and Interest Expense are Management expenses.

**NOTE 11 CONCENTRATION OF CREDIT RISK**

The Organization grants credit without collateral to its patients, most of whom are local residents and are insured under third-party payor agreements. The mix of receivables from patients and third-party payors as of December 31 is as follows:

	2022	2021
Medicare	15 %	34 %
Medicaid	-	-
Private and Other	85	66
Total	<u>100 %</u>	<u>100 %</u>



**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
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**NOTE 12 FAIR VALUE OF FINANCIAL INSTRUMENTS**

Fair value measurement applies to reported balances that are required or permitted to be measured at fair value under an existing accounting standard. The Organization emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability and establishes a fair value hierarchy. The fair value hierarchy consists of three levels of inputs that may be used to measure fair value as follows:

*Level 1* – Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access.

*Level 2* – Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

*Level 3* – Inputs that are unobservable inputs for the asset or liability, which are typically based on an entity’s own assumptions, as there is little, if any, related market activity.

The following tables present the Organization’s fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31:

2022	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets:				
Marketable Equity				
Securities	\$ 14,139,823	\$ -	\$ -	\$ 14,139,823
U.S. Government and				
Municipals	-	541,416	-	541,416
Fixed Income Investments	-	310,124	-	310,124
Other	-	-	408,104	408,104
Total	<u>\$ 14,139,823</u>	<u>\$ 851,540</u>	<u>\$ 408,104</u>	<u>\$ 15,399,467</u>

2021	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets:				
Marketable Equity				
Securities	\$ 17,673,793	\$ -	\$ -	\$ 17,673,793
U.S. Government and				
Municipals	-	685,340	-	685,340
Fixed Income Investments	-	298,035	-	298,035
Other	-	-	342,349	342,349
Total	<u>\$ 17,673,793</u>	<u>\$ 983,375</u>	<u>\$ 342,349</u>	<u>\$ 18,999,517</u>

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
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**NOTE 12 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)**

**Investments Measured at Fair Value**

Investments are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions, and other factors such as credit loss assumptions. Securities valued using Level 1 inputs include those traded on an active exchange, such as the New York Stock Exchange, as well as U.S. Treasury and other U.S. government and agency mortgage-backed securities that are traded by dealers or brokers in active over-the-counter markets. Securities valued using Level 2 inputs include private collateralized mortgage obligations, municipal bonds, and corporate debt securities.

Investments measured at fair value using net asset value per share include limited partnerships and are considered alternative investments. Alternative investments are those not listed on national exchanges or over-the-counter markets, or for which quoted market prices are not readily available. The Organization follows guidance related to the fair value measurement standard that was issued for estimating the fair value of investments in investment companies that have a calculated value of their capital account or Net Asset Value (NAV) in accordance with, or in a manner consistent with accounting principles generally accepted in the United States of America (U.S. GAAP). As a practical expedient, the Organization is permitted under U.S. GAAP to estimate the fair value of an investment at the measurement date using reported net asset value (NAV) without further adjustment unless the entity expects to sell the investment at a value other than NAV or if NAV is not calculated in accordance with U.S. GAAP. The Linkage account which is shown as an investment valued using the net asset value per share in the table below has an unfunded capital commitment of \$253,125.

Investment/Strategy	Fair Value	Unfunded Commitments	Redemption Notice Period
(a) Ziegler Link-Age Fund II, LP	\$ 288,565	\$ -	Illiquid
(a) Ziegler Link-Age Fund III, LP	\$ 119,539	\$ 253,125	Illiquid

(a) These funds are growth-oriented innovation funds, focused on technology, tech-enabled services and emerging care delivery models in the post-acute and aging markets. Across these verticals, the profile of companies in which the Fund will invest will typically have reached commercialization stage with a differentiated solution and are believed to feature prospects for growing revenue.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
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**NOTE 13 COMMITMENTS AND CONTINGENCIES**

**Litigation**

The Organization periodically finds itself a defendant in legal suits that have developed in the normal course of business. Although it is impossible to determine the ultimate resolution of matters that remain unresolved at this time, the Organization believes that the matters will be resolved without significant negative financial impact.

**Industry Regulation**

The health care industry is subject to numerous laws and regulations of federal, state, and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, and government health care program participation requirements, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Recently, government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by health care providers. Violations of these laws and regulations could result in expulsion from government health care programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed. Management believes that the Organization is in compliance with fraud and abuse statutes as well as other applicable government statutes.

**NOTE 14 COVID-19 FUNDING**

During the 2020 fiscal year, the World Health Organization declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on global markets, supply chains, businesses, and communities. Specific to the Organization, COVID-19 has impacted various parts of its operations for the years ended December 31, 2022 and 2021 and financial results including but not limited to, additional costs for emergency preparedness, disease control and containment, additional testing, potential shortages of health care and other personnel, and loss of revenue due to reductions in certain revenue streams. Management believes the Organization continues to take appropriate actions to mitigate the negative impact of this pandemic.

On May 8, 2020, the Organization received a loan from Truist Bank, a North Carolina banking corporation, in the amount of \$2,469,000 to fund payroll, rent, utilities, and interest on mortgages and existing debt through the Paycheck Protection Program (the PPP Loan). On July 26, 2021, the Small Business Administration (SBA) formally forgave the Organization's obligation under this PPP Loan for \$2,469,000.

The Coronavirus, Aid, Relief and Economic Security Act (CARES Act) permitted employers to defer certain qualifying employer portions of payroll taxes to be paid in 2021 and 2022. At December 31, 2021, the Organization deferred \$301,461 of employer payroll taxes. The amount was recorded in accrued expenses, payroll and benefits, in the consolidated balance sheets.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
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**NOTE 14 COVID-19 FUNDING (CONTINUED)**

During the years ended December 31, 2022 and 2021, the Maryland Department of Health provided COVID-19 testing supplies and conducted COVID-19 testing of residents. Management did not include the market value of testing supplies, personal protective equipment, and labor donated to the Organization on the consolidated statements of operations as they are deemed to be immaterial to the financial statements.

**NOTE 15 SUBSEQUENT EVENTS**

On April 24, 2023, Collington notified the Maryland Office of Health Care Quality of intent to delicense all 44 of its Comprehensive Care beds. On April 19, 2023, Collington received approval from the Maryland Department of Health Assisted Living division to add 12 additional beds to its Assisted Living license, for a total of 77 beds. Management anticipates that by May 24, 2023, CELCC will no longer include a nursing facility on its campus.

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**CONSOLIDATING STATEMENT OF FINANCIAL POSITION**  
**DECEMBER 31, 2022**  
(SEE INDEPENDENT AUDITORS' REPORT)

<b>ASSETS</b>	Collington Episcopal Life Care Community	Collington Foundation	Eliminations	Total
<b>CURRENT ASSETS</b>				
Cash and Cash Equivalents	\$ 1,118,449	\$ 527,606	\$ -	\$ 1,646,055
Accounts Receivable, Net	478,619	-	-	478,619
Accounts Receivable - Partial Closing	1,409,706	-	-	1,409,706
Prepaid Expenses and Other Assets	635,317	-	-	635,317
Assets Whose Use is Limited, Current	1,835,644	-	-	1,835,644
Due from Affiliates	164,522	-	(164,522)	-
Total Current Assets	<u>5,642,257</u>	<u>527,606</u>	<u>(164,522)</u>	<u>6,005,341</u>
<b>INVESTMENTS</b>	11,196,715	5,039,052	-	16,235,767
<b>ASSETS WHOSE USE IS LIMITED</b>	4,702,537	-	-	4,702,537
<b>NOTE RECEIVABLE FROM COLLINGTON EPISCOPAL LIFE CARE COMMUNITY</b>	-	972,571	(972,571)	-
<b>PROPERTY AND EQUIPMENT</b>				
Land	909,016	-	-	909,016
Land, Building, and Building Improvements	132,266,759	-	-	132,266,759
Furniture and Equipment	11,401,734	-	-	11,401,734
Construction in Progress	4,007,440	-	-	4,007,440
Total	<u>148,584,949</u>	<u>-</u>	<u>-</u>	<u>148,584,949</u>
Less: Accumulated Depreciation	(94,121,930)	-	-	(94,121,930)
Property and Equipment, Net	<u>54,463,019</u>	<u>-</u>	<u>-</u>	<u>54,463,019</u>
<b>INTEREST IN NET ASSETS OF COLLINGTON FOUNDATION, INC.</b>	6,451,448	-	(6,451,448)	-
<b>OTHER ASSETS</b>				
Contributions Receivable from Remainder Trust	-	50,750	-	50,750
Total Assets	<u>\$ 82,455,976</u>	<u>\$ 6,589,979</u>	<u>\$ (7,588,541)</u>	<u>\$ 81,457,414</u>

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**CONSOLIDATING STATEMENT OF FINANCIAL POSITION (CONTINUED)**  
**DECEMBER 31, 2022**  
(SEE INDEPENDENT AUDITORS' REPORT)

<b>LIABILITIES AND NET ASSETS (DEFICIENCY)</b>	Collington Episcopal Life Care Community	Collington Foundation	Eliminations	Total
<b>CURRENT LIABILITIES</b>				
Current Portion of Long-Term Debt	\$ 2,045,000	\$ -	\$ -	\$ 2,045,000
Accounts Payable	2,522,674	-	-	2,522,674
Accrued Salaries and Benefits	823,716	-	-	823,716
Accrued Interest	494,342	-	(25,991)	468,351
Entrance Fee and Deposits from Prospects Payable	466,292	-	-	466,292
Due to Affiliates	-	138,531	(138,531)	-
Total Current Liabilities	<u>6,352,024</u>	<u>138,531</u>	<u>(164,522)</u>	<u>6,326,033</u>
<b>LONG-TERM LIABILITIES</b>				
Long-Term Debt, Net of Current Maturities	54,176,352	-	-	54,176,352
<b>NOTE PAYABLE TO COLLINGTON FOUNDATION, INC.</b>	972,571	-	(972,571)	-
<b>REFUNDABLE ENTRANCE FEE LIABILITY</b>	16,229,519	-	-	16,229,519
<b>DEFERRED REVENUE FROM RESIDENT ENTRANCE FEES</b>	<u>36,753,602</u>	<u>-</u>	<u>-</u>	<u>36,753,602</u>
Total Liabilities	114,484,068	138,531	(1,137,093)	113,485,506
<b>NET ASSETS (DEFICIENCY)</b>				
Net Assets Without Donor Restrictions	(38,479,540)	29,098	2,272,435	(36,178,007)
Net Assets With Donor Restrictions	6,451,448	6,422,350	(8,723,883)	4,149,915
Total Net Assets (Deficiency)	<u>(32,028,092)</u>	<u>6,451,448</u>	<u>(6,451,448)</u>	<u>(32,028,092)</u>
Total Liabilities and Net Assets (Deficiency)	<u>\$ 82,455,976</u>	<u>\$ 6,589,979</u>	<u>\$ (7,588,541)</u>	<u>\$ 81,457,414</u>

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**CONSOLIDATING STATEMENT OF OPERATIONS AND**  
**CHANGES IN NET ASSETS (DEFICIENCY)**  
**YEAR ENDED DECEMBER 31, 2022**  
**(SEE INDEPENDENT AUDITORS' REPORT)**

	Collington Episcopal Life Care Community	Collington Foundation	Eliminations	Total
<b>REVENUE</b>				
Net Residential Services Revenue	\$ 18,481,568	\$ -	\$ -	\$ 18,481,568
Health Care Revenue	5,035,240	-	-	5,035,240
Amortization of Deferred Entrance Fees	6,394,526	-	-	6,394,526
Ancillary Income	461,211	-	-	461,211
Investment Income and Realized Gains	380,257	238,365	(31,648)	586,974
Contributions	2,000	158,476	-	160,476
Net Assets Released from Restrictions	-	251,125	-	251,125
Other Income	554,833	-	-	554,833
Total Revenue	<u>31,309,635</u>	<u>647,966</u>	<u>(31,648)</u>	<u>31,925,953</u>
<b>EXPENSES</b>				
General and Administrative	9,198,085	375,259	-	9,573,344
Pandemic Expenses	180,035	-	-	180,035
Plant and Environmental Services	4,534,264	-	-	4,534,264
Health Care	2,504,713	-	-	2,504,713
Dining Services	4,338,203	-	-	4,338,203
Utilities	1,554,089	-	-	1,554,089
Real Estate Taxes	556,413	-	-	556,413
Affiliation and System Fee	1,031,586	-	-	1,031,586
Depreciation	5,054,019	-	-	5,054,019
Interest	2,830,332	-	(31,648)	2,798,684
Recovery of Bad Debt	(104,545)	-	-	(104,545)
Total Expenses	<u>31,677,194</u>	<u>375,259</u>	<u>(31,648)</u>	<u>32,020,805</u>
<b>INCOME FROM OPERATIONS</b>	(367,559)	272,707	-	(94,852)
<b>NET UNREALIZED LOSS ON INVESTMENTS</b>	<u>(2,774,146)</u>	<u>(240,018)</u>	<u>-</u>	<u>(3,014,164)</u>
<b>CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS (DEFICIENCY)</b>	(3,141,705)	32,689	-	(3,109,016)
<b>NET ASSETS WITH DONOR RESTRICTIONS</b>				
Increase in Interest in Collington Foundation, Inc.	(883,353)	-	883,353	-
Investment Income and Realized Gains	-	72,649	-	72,649
Unrealized Loss on Investments	-	(940,066)	-	(940,066)
Contributions	-	202,500	-	202,500
Net Assets Released from Donor Restrictions and Used in Operations	<u>-</u>	<u>(251,125)</u>	<u>-</u>	<u>(251,125)</u>
Increase in Net Assets with Donor Restrictions	<u>(883,353)</u>	<u>(916,042)</u>	<u>883,353</u>	<u>(916,042)</u>
<b>CHANGE IN NET ASSETS (DEFICIENCY)</b>	(4,025,058)	(883,353)	883,353	(4,025,058)
Net Assets (Deficiency) - Beginning of Year	<u>(28,003,034)</u>	<u>7,334,801</u>	<u>(7,334,801)</u>	<u>(28,003,034)</u>
<b>NET ASSETS (DEFICIENCY) - END OF YEAR</b>	<u>\$ (32,028,092)</u>	<u>\$ 6,451,448</u>	<u>\$ (6,451,448)</u>	<u>\$ (32,028,092)</u>

**COLLINGTON EPISCOPAL LIFE CARE COMMUNITY, INC.**  
**CONSOLIDATING STATEMENT OF CASH FLOWS**  
**YEAR ENDED DECEMBER 31, 2022**  
(SEE INDEPENDENT AUDITORS' REPORT)

	Collington Episcopal Life Care Community	Collington Foundation	Eliminations	Total
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Change in Net Assets (Deficiency)	\$ (4,025,058)	\$ (883,353)	\$ 883,353	\$ (4,025,058)
Adjustments to Reconcile Change in Net Assets (Deficiency) to Net Cash Provided by Operating Activities:				
Depreciation	5,054,019	-	-	5,054,019
Recovery of Bad Debts	(104,545)	-	-	(104,545)
Amortization of Resident Entrance Fees	(6,394,526)	-	-	(6,394,526)
Amortization of Deferred Financing Costs	49,097	-	-	49,097
Amortization of Bond Premium	(92,509)	-	-	(92,509)
Proceeds from Nonrefundable Entrance Fees	6,288,671	-	-	6,288,671
Net Unrealized and Realized Losses on Investments and Assets Whose Use is Limited	2,698,643	1,107,769	-	3,806,412
Decrease in Interest in Collington Foundation, Inc.	883,353	-	(883,353)	-
(Increase) Decrease in Assets:				
Accounts Receivable	374,733	-	-	374,733
Prepaid Expenses and Other Assets	115,917	(49,825)	-	66,092
Increase (Decrease) in Liabilities:				
Accounts Payable and Accrued Expenses	715,068	-	-	715,068
Accrued Interest Payable	(24,344)	-	8,153	(16,191)
Net Change in Due to (from) Affiliates	115,237	(86,533)	(28,704)	-
Net Cash Provided (Used) by Operating Activities	<u>5,653,756</u>	<u>88,058</u>	<u>(20,551)</u>	<u>5,721,263</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Purchases of Property and Equipment	(5,524,268)	-	-	(5,524,268)
Net Change in Investments	170,849	(207,024)	-	(36,175)
Net Change in Assets Limited as to Use	(68,840)	-	-	(68,840)
Net Cash Used by Investing Activities	<u>(5,422,259)</u>	<u>(207,024)</u>	<u>-</u>	<u>(5,629,283)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Proceeds from Refundable Entrance Fees	2,619,591	-	-	2,619,591
Refunds for Entrance Fees	(2,958,008)	-	-	(2,958,008)
Payments on Note Payable to Collington Foundation, Inc.	(20,551)	-	20,551	-
Principal Payments of Long-Term Debt	(1,945,000)	-	-	(1,945,000)
Net Cash Used (Provided) by Financing Activities	<u>(2,303,968)</u>	<u>-</u>	<u>20,551</u>	<u>(2,283,417)</u>
<b>NET DECREASE IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH</b>	<u>(2,072,471)</u>	<u>(118,966)</u>	<u>-</u>	<u>(2,191,437)</u>
Cash, Cash Equivalents, and Restricted Cash - Beginning of Year	<u>3,190,920</u>	<u>646,572</u>	<u>-</u>	<u>3,837,492</u>
<b>CASH, CASH EQUIVALENTS, AND RESTRICTED CASH - END OF YEAR</b>	<u>\$ 1,118,449</u>	<u>\$ 527,606</u>	<u>\$ -</u>	<u>\$ 1,646,055</u>
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>				
Cash Paid for Interest	<u>\$ 2,898,088</u>	<u>\$ -</u>	<u>\$ (39,801)</u>	<u>\$ 2,858,287</u>
<b>RECONCILIATION OF CASH, CASH EQUIVALENTS, AND RESTRICTED CASH</b>				
Cash and Cash Equivalents	\$ 1,118,449	\$ 527,606	\$ -	\$ 1,646,055
Restricted Cash	-	-	-	-
Total Cash and Restricted Cash	<u>\$ 1,118,449</u>	<u>\$ 527,606</u>	<u>\$ -</u>	<u>\$ 1,646,055</u>